

L E N O W I S C O  
P L A N N I N G   D I S T R I C T   C O M M I S S I O N

January 5, 2004

Ms. Cheryl Clark  
VITA, PPEA Proposals  
Acquisition Services Division  
11 S. 7<sup>th</sup> Street, Suite 100  
Richmond, VA 23219

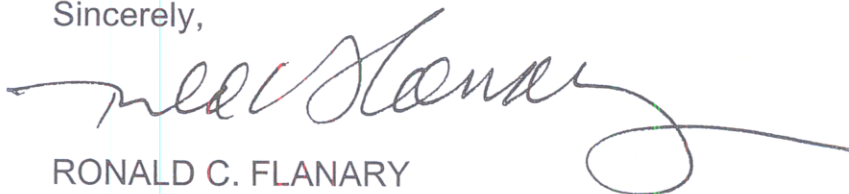
Dear Ms. Clark:

LENOWISCO is pleased to offer our whole-hearted support to the PPEA proposal recently submitted by the Koll Development Company (KDC) and its partner, EDS. As you know, this proposal deals with the location of a data center for the Commonwealth of Virginia in Wise County, Virginia.

LENOWISCO has a special interest in this project, particularly after we met with representatives from their team. Through our non-profit affiliate, LENOWISCO, Inc. I, our organization also proposes to provide redundant broadband service to the site. This service will exceed all telecommunications requirements of the Commonwealth for this center. It is also our belief that the Lonesome Pine Regional Technology Park is the Commonwealth's best choice for a secure data center facility. This type of project is also in keeping with our mission of building a diverse economic base for the entire Southwest Virginia region.

Without qualification, I would urge favorable consideration of this particular PPEA proposal for the KDC team.

Sincerely,



RONALD C. FLANARY  
Executive Director



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